

Name

Xxx Main Street, City, State Zip • Cell: xxx.xxx.xxxx • Email: xxxxx@xxxx.com

~ Dedicated Management Professional eager to contribute exceptional sales, marketing, and client relations talents toward supporting an employer in driving revenue growth and profitability. ~

Profile of Qualifications

- Solid experience in staff management and team-building; coach, guide, lead, and inspire staff to achieve productivity excellence.
 - Decisive problem solver able to execute innovative solutions and process improvements to meet defined business goals.
 - Able to relate effectively to a wide range of people and establish immediate rapport and trust.
 - Constantly monitor financial performance to optimize profitability and competitive positioning.
 - Highly versatile and able to quickly master new roles, responsibilities and technologies.
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Education

Associate's Degree, Business

Xxxx College, City, ST

Professional Experience

Company Name, City, ST, xxxx to Present

Sales Representative

- Demonstrate exemplary expertise in the complete sales cycle to secure new accounts and maintain existing business.
- Strategically fuel sales through visually-appealing displays and promotional materials.
- Adhere to strict safety rules and regulations in driving route truck to customer sites.

Company Name, City, ST, xxxx to xxxx

Sales Associate

- Leveraged strong tenacity, negotiating, and telemarketing skills to rank as Top Sales Associate for three consecutive months.
- Maintained up-to-date knowledge of constantly-changing vehicle inventory.
- Persuasively and enthusiastically promoted vehicle characteristics, capabilities, and features to close the deal.

Company Name, City, ST, xxxx to xxxx

Supervisor

- Applied sharp leadership capabilities toward interviewing, hiring, training, coaching and directing highly productive team members.
- Diligently ensured and enforced staff compliance with workplace safety, hygiene, and customer service standards and requirements during preparation of food and beverages.
- Held accountability for cash handling, daily reconciliations, and report development.

Company Name, City, ST, xxxx to xxxx

Supervisor

- Oversaw full-scope staffing operations encompassing hiring, training, discipline and dismissals.
- Proficiently oversaw sales, product ordering and placement, loss prevention, and store security.