


JILL DOE

CLINICAL SPECIALIST

Medical Sales Support
Product Launches
Physician/Staff Education
Inservices

 800-000-888

 Email@email.com

 123 Main Street0-Anywhere,
USA 00000



Several years' clinical experience supporting sales of medical devices, components, disposables, and supplies; expertise in orthopedic sector and able to rapidly learn new markets and products

Expertise in educating surgeons, physicians, nurses and staff, providing demonstrations and actively attending procedures/surgeries to monitor and advise on use of devices

Effective communication, presentation and relationship building skills; supporting background in account management and client servicing

Excel in planning, coordinating and balancing priorities and managing multiple simultaneous projects to meet critical timelines and performance goals

Self-motivated professional with stellar work ethic and high level of integrity; passion for field of medicine and talent for understanding complex medical data

PROFESSIONAL EXPERIENCE

2016 - PRESENT

MEDICAL SALES DISTRIBUTOR, XYZ Company-Anywhere, USA

- Expertly present medical non-invasive suture device to surgeons and staff, demonstrating features and value in support of driving sales
- Effectively deliver trainings in use and applications as well as actively attend procedures to monitor and ensure proper use of device

2014 - 2015

SALES REPRESENTATIVE, ABC Company-Anywhere, USA

- Recruited to temporarily manage existing accounts of new innovative drug testing company during transition from distributor sales to direct sales representative model in support of hiring sales force as key market expansion strategy

2012 - 2015

MEDICAL DEVICE REPRESENTATIVE, MED Company-Anywhere, USA

- Launched medical device career promoting sales of radiofrequency generators and related components; actively trained physicians, nurses and OR staff on use during procedures as well as attended initial procedures to ensure accurate use and address any questions
- Concurrently managed orders for supporting disposable materials; maximized revenue channels by additionally selling pain cream for broad orthopedic applications, generating additional \$20K in monthly sales production

EDUCATION

Bachelor of Science, Biology, University of USA

COMMUNITY LEADERSHIP

Co Chair, Fundraising Committee-All Saints Hospital

Committee Member, Annual Budget Team, The Cure Society;

Board Member, Parent Teacher Association